2021 TRADE MARKETING, BRAND ACTIVATIONS



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You've had many desires throughout your life. Get a high grade at your high school exams. Get a good dorm room. Don't let the first boss catch you downloading movies at the office.

But you would never have thought that one of your greatest desires will be for every promotional action for your brand to go smoothly.

You know what we mean.

Prizes should be offered to consumers, not put in the team leader's trunk.

Promoters should be present at the activation, not on the phone. And maybe, just maybe, the agency should be honest when it comes to costs and solutions.

We wanted the same thing.



Trade Activation Group is a new agency that offers complete and honest field and in-store promotion, trade and shopper marketing services. With a cumulative experience of over 30 years in the field.

And we also do production!

But, if you want to find out what we've done or do, we included a few examples below.

So, if you want to get rid of worries when it comes to your brand promotions, contact us anytime!











Field staffing – promoters, consultants, brand ambassadors, brand field force.

In-Store activations



Shopper Insights

Strategic Planning

Creative Services

In-Store journey touch points

Digital shopping behavior



Brand Activations

Consumer events

Experiential

Brand / Product launches

Pop-Ups



01	02	03
CREATIVE	PRODUCTION	OPERATIONAL
Retail POS Big idea concept & development Retail campaign creative Design & Production	Design & Engineering Construction & Implementation In-Store & Event asset production Print materials Production Management	Field Force Management Operations & Logistics Planning Transportation & Warehousing Shipping





Trade & In-Store Campaigns

Complex in-store campaign with implementation- example: in-store campaign with promoters before and after cashier desk (includes: creative adaptation, trade materials executions, mechanics development, writing of campaign regulations, logistics and operations referring to all transports: POSM's, prizes, urns, stands, training recruiting, production of all materials).

Trade & In-Store Campaigns

Lid Store Opening

Client: Lidl Project: Store Opening Location: National Activation: Direct mailing, sampling products, Fortune Wheel prizes activation, dedicated kids area, décor, mascots/clowns. In charge of: activation idea, mechanics, hostess & team leader recruitment, training, outfits (proposal, production, cleaning), sampling products acquisitions & handling,

stands (proposal, production & transportation), project management,

logistics.

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Lidl – Store Opening / Direct Mailing









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Lidl – Store Opening / Fortune Wheel Prize Activation



Lidl – Store Opening / Kids Area







Trade & In-Store Campaigns

Medium & Small trade marketing campaign with given toolkit- example: Christmas offer with SMS campaign in both IKA & TT (includes: Creative adaptation, trade materials execution).

Trade & In-Store Campaigns

Casa Rusu Store Opening

Client: Casa Rusu Project: Store Opening Location: Constanta Activation: Flyers distribution, giveaways, dedicated DJ area, decor. In charge of: hostess & team leader recruitment, training, flyers distribution, décor arrangements, project management.

Casa Rusu – Store Opening



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Trade & In-Store Campaigns

L'Oreal Nyx Store Opening

Client: L'Oreal Project: Store Opening Location: National Activation: Information through promoters, giveaways, decor In charge of: hostess & team leader recruitment, training, outfits (proposal, production, cleaning), giveaway handling & distribution, décor arrangements, project management.

L'Oreal Nyx– Store Opening





Trade & In-Store Campaigns

Lid Themed Weeks

Client: Lidl Project: Lidl Themed Weeks Location: all Lidl regional headquarters Activation: Sampling, giveaways, themed decor In charge of: hostess & team leader recruitment, training, outfits (proposal, production, cleaning), giveaway handling & distribution, themed décor arrangements, project management, acquisitions etc.

Lidl – Themed Weeks





Event experiences with implementation. Includes: activation ideas, material executions, design & production, dedicated project management, mechanics development, logistics and operations reffering to all transports: all productions, prizes, urns, stands; field teams including recruiting & training.

LIC Electric Castle CSR

Client: Lidl

Project: CSR Activation in Electric Castle- gathering all Lidl plastic PETs
Location: Bontida- Electric Castle + Piata Unirii Cluj, one week
Activation: CSR information – dedicated promoter teams for Lidl's RVMs (recycle vending machines)
In charge of: promoters & team leaders recruitment, training, outfits (proposal,

production, cleaning), project report.

Lidl – CSR Electric Castle

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Lici Football & Volleyball Championships

Client: Lidl

Project: Employer branding- Lidl Football & Volleyball Championship

Location: Targu Mures, 2 different locations

Activation: Fresh bar, sports games

In charge of: team recruitment (male & female hosts, handymen), logistics transportation (Cluj – Targu Mures, Bucharest – Targu Mures), implementation (install/uninstall logistics, game & activation days, 4 days).

Lidl – Football & Volleyball Championship





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Lic Parenting Events

Client: Lidl Project: Parenting Events Location: national Activation: main sponsor – dedicated corner, giveaways, prize winning activations In charge of: mechanics development, team recruitment & training, equipment productions, implementation, project management.

Lidl – Parenting Events





BNP PARIBAS Corporate Event

Client: BNP Paribas Project: Company Celebration Location: CEC Palace Activation: welcoming, brand ambasadors activation, giveaway In charge of: team recruitment & training, equipment productions.

BNP Paribas- Company Celebration







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Lici World of Instagram

Client: Lidl Project: World of Instagram Location: Bucharest Activation: sponsor dedicated corner and experience In charge of: team recruitment & training, equipment productions, giveaways handling, implementation, logistics & transportation.

Lidl- World of Instagram



L'Oreal Summerwell

Client: L'Oreal Project: Summerwell Nyx Experience Location: Summerwell Activation: dedicated corner and experience for NYX In charge of: team recruitment & training, equipment productions, giveaways handling, implementation, logistics & transportation.

L'Oreal Nyx– Summerwell









LiC Arenele Romane Concert

Client: Lidl Project: Arenele Romane Concert Location: Arenele Romane Activation: Gellatelli activation In charge of: giveaways acquisitions, team recruitment, equipment productions, implementation, logistics & transportation.

Lidl- Concert Arenele Romane



Lidl- Concert Arenele Romane



Lici Picnic in Herastrau

Client: Lidl Project: Picnic in Herastrau Location: Herastrau Park Activation: Lidl Experience In charge of: team recruitment & training for every dedicated area, equipment production, implementation.

Lidl – Picnic in Herastrau









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Lici Red Bull Soundclash

Client: Lidl Project: Red Bull Soundclash Location: Bucharest Activation: Lidl Experience – Brand Alesto In charge of: team recruitment & training, equipment production, implementation, logistics & transportation.















LIC Social Media Summit

Client: Lidl Project: Social Media Summit Location: Bucharest Activation: Lidl Experience – Brand Piata Lidl In charge of: team recruitment & training, equipment production, implementation, logistics & transportation.









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AVON Avon Logistics

Client: Avon Project: Avon Logistics - national Location: Timisoara, Sibiu, Bacau, Baia Mare, Pitesti, Slatina, Brasov Activation: dedicated Avon Corner In charge of: transportation & installment of all logistics.





+40 741 218 800



hello@tagpromo.agency

